

THE GURU

(formerly C-Watch)

TRUMCUG

Trumbull Computer Users Group

Since 1984

Supporting All Personal Computers

June 1995
Volume 2 Issue 9

P.O. Box 8632

Warren, Ohio 44484

Meeting Notice: Third Wednesday of each month (except July and August) @ 7:00 PM. Our next meeting will be held on Wednesday, June 21, 1995 at the Warren branch of Cortland Bank, on Elm Rd. North of McDonald's and across from Sims Buick.

Trumcug Officers 1994-1995

President, Co-Secretary, Amiga & IBM Librarian

Ray Williams (216) 847-8280

Vice-President

Jay Shonk (216) 652-8296

3yr Trustee & 8 bit librarian

Nathan Truhan (216) 394-1615

Treasurer & Co-Secretary

Doc Sindelar (216) 395-3122

Trustee 2yr

Bob Boyts (216) 772-4220

Trustee 1yr and Guru Editor

John Calderwood III (216) 898-4674

Future Meetings

Future meetings are scheduled for Wednesdays
September 20, October 18, November 15 and
December 20.

Note: You will not receive another newsletter until September.

June meeting

It's elections month again. soo... for June we're going to do elections. If ANYONE is interested in any executive offices, please let some one on the executive committee know. All offices are open for nomination, please take an interest in our club. Nominations will be accepted the night of the meeting. Please come and vote. Also, Jay Shonk is going to finish showing us Windows '95 after we had a hardware conflict with the internal modem on my machine during last months' demo. My machine kept locking up, and wouldn't load Windows '95 until after my modem card was removed and then reinstalled AFTER the Windows '95 was installed.

Northeast Micro Systems, who prints this newsletter, has changed it's name, address, and phone number. It's now called VisionTech Electronics, Inc. 2305 Elm Road Extension Cortland Ohio 44410. The new phone number is (216) 372-2116.

The Sam Report *Monday, June 5, 1995*

The CEI clock is ticking, Alex Amor told me today in Miami many important players in the U.S. Amiga community are waiting for Alex to announce his future direction so they can make their own plans accordingly. Most are very suspicious of recent "news" out of Germany. In 2-3 weeks key members of the CEI management will have returned from early vacations and a course of action will be decided.

Recently Escom asked CEI to send a proposal describing the role(s) that CEI would like to play in an Escom/Amiga Technologies world. Alex sent his response within the past week. No reply yet.

Alex expressed his feelings regarding Escom's intentions quite frankly as always. He shares the impression that many of us had regarding the "press conference", and describes it as "smoke and mirrors". He wonders about

notable absences from that event, e.g. NewTek. Alex finds the statements that Amiga Technologies will operate with a staff of 50 rather ludicrous (his bare-bones organization projected out at 89 minimum). He analyzed the production figures recently announced by Escom and concluded that the total possible revenue for those units roughly equaled the price paid in New York (recover the investment and get out?). In my presence, Alex studied the editorial comments published by Jason Compton in his *Amiga Report* in regard to the "press conference" and commented that he too "smelled a rat!"

At that point, a staff member suggested that someone should research the disappointing experience suffered by Apple in its dealings with Escom. He didn't provide details but I got the impression that a large investment in time and money went for naught when Escom abruptly and coldly dropped out of the deal to become a major Apple clone manufacturer and distributor.

Sour grapes? Possibly so, but Alex Amor is not the kind of person to sit around sulking and plotting revenge if things don't go his way. If nothing encouraging comes along from Escom in 2-3 weeks, CEI will embark on a new course toward giving the Amiga community in the U.S. what it wants and deserves. This could well include a new line of computers (in collaboration with Dell) that would incorporate the elements of Amiga technology that he is free to use. Stand by for the CEI/Dell "Blossom"!

This has been the Sam Report from Miami for Genie.

CEI letter to dealers 6-8-95

June 8, 1995

Dear CEI Dealer:

Now that the Commodore situation has settled, a lot of you have been wondering where we go from here. Needless to say, everyone at CEI has been very busy planning our future. I feel it is time to update you on the exciting opportunity which is ready to come to fruition.

CEI is in contact with Amiga Technologies to bring the Amiga computers back into the North American market. The good news is that machines should be available in the October time frame. There is a lot of work going on behind the scenes to make sure that a proper launch takes place when the machines are available. To pre-release information, or drive customers into your showrooms without having product, will only hamper our ultimate success. We are very excited about Amiga Technologies' plan for the future and look forward to working with them. It has become evident that if CEI and its dealers concentrate exclusively on the Amiga, we will be ignoring the largest-growing segment of the market. For this reason, CEI in the next few weeks will be launching a complete line of desktop video products. These products will provide complete stand-alone solutions and are not intended to compete with the Amiga. The new CEI products will give our dealers the edge. Part of our product launch will include a nationwide marketing campaign. We will be re-authorizing our dealer network and extending credit terms to those that qualify. In the next few weeks, you will be receiving new dealer and credit applications. We look forward to working with you in this new exciting phase. We can Blossom together! Sincerely, The Staff at CEI (This letter was faxed, June 8th, to 300 CEI dealers. Text provided to Genie by the Sam Report).

Sam Report 6-13-95

It now appears that CEI may play an important role after all in the Amiga future in the Americas! No contract has been signed, and many details have yet to be worked out, but Escom has told Alex Amor that they want CEI on the Amiga Technologies team. A top-level meeting is to be held within the next two weeks in Norristown for discussions on future responsibilities and the terms of the alliance. Alex is cautiously hopeful that any conditions offered by Escom will be sufficiently attractive to warrant his signing a contractual agreement with the German firm. Meanwhile, Alex is pro-

ceeding with plans to open a new CEI operation in ... Toronto! It was not clear from our conversation whether this is predicated on an alliance with Escom becoming a reality, or "other" CEI plans, or both. At any rate, the CEI corporate aircraft is about to go into service and new de-icing gear has been installed for frequent trips North from Miami. For the first time in a while, I can sense that maybe ... just maybe, things are starting to come together at last for the future of our Amiga in this hemisphere. This has been the Sam Report from Miami for Genie.

GENie Pricing Announcement

Dear GENie Subscriber, Have high speed surcharges got you down? Have they kept you from downloading that feature file or from finding that perfect vacation in our travel area. Well, as of August 1st, those pesky on-line surcharges will disappear from GENie! That's right, GENie will eliminate Communications Surcharges for SprintNet and GENie 9600 baud access for both U.S. and Canada. Along with the elimination of high speed surcharges, GENie announces the availability of 14.4 baud access through SprintNet and the reduction of Canada's Datapac surcharges to CAN \$5.00/hour. You'll save time and money, and have a greater opportunity to explore more of the award winning offerings in our on-line community. You asked for us to find better and more efficient ways for you to access GENie's RoundTables and services. The new GENie for Windows was the first step. This pricing change is the second, and in the coming weeks, you'll see announcements about some blockbuster content, including games from two of the world's most innovative game developers - Interplay & Microprose. Stay tuned, and enjoy your time on-line.

Doug Perkins Vice President GENie Services

[ed note: This will leave a flat charge of \$3 per hour.]

3DO-M2 Prototype

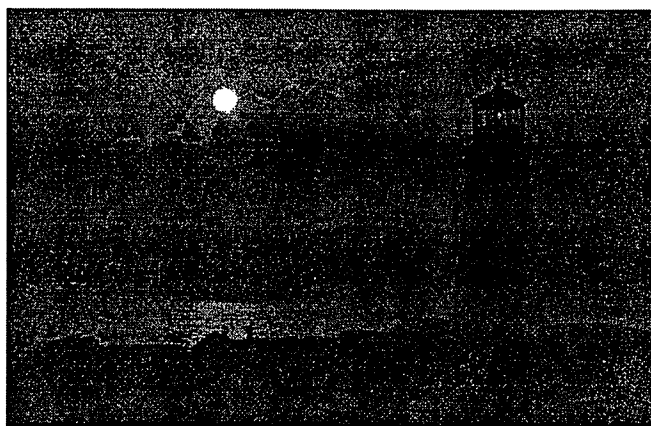
This is a picture captured from a morning TV program showing the Panasonic prototype of the stand alone version of the M2 3DO



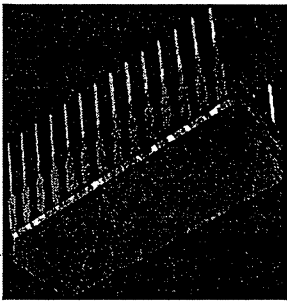
Newsletter

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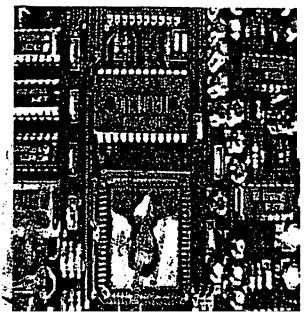


Have a wonderful summer!



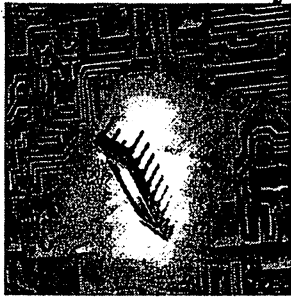
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The 4 digit expiration number that is listed below your name on your mailing sticker is the year/month that your dues are paid through. Those receiving free trial copies will have "NM" (non member) and the date of their last free copy below their name in the expiration area. Those receiving a complimentary copy will have nothing in the expiration area.



Warren branch
Cortland Bank
Elm Road-Warren, Ohio

Computer meeting on the
3rd Wednesday of each month at 7:00PM
(except July and August)

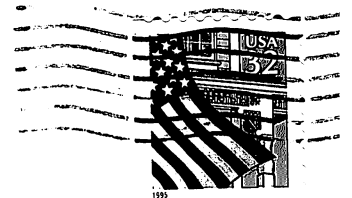


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